

Paul T. Kelly

Paul T. Kelly is President of Capitol Advocacy & Government Affairs, (CAGA), a bipartisan government relations firm founded in 2018. He is also a consultant to The Livingston Group (TLG), the lobbying firm founded by former House Appropriations Committee Chairman Bob Livingston. He and the firm have represented a range of healthcare and business clients in Washington including clinical pharmacists, specialty pharmacies, pharmaceutical and medical device manufacturers, patient advocates, and others. With over 30 years working in Washington, Mr. Kelly is credited with numerous legislative and regulatory achievements. A highly effective spokesman before Congress, the Executive Branch, and the media, he is an expert in all areas of government advocacy and political affairs.

Since 2018 with CAGA and TLG, Mr. Kelly has helped clinical pharmacists advance comprehensive medication management in Medicare; assisted with recognition of pharmacists in the fight against COVID; led a pharmaceutical company's lobbying efforts to expand access to opioid abuse medications; advanced a major hospital system's patient-centered legislative agenda; and secured legislation promoting reliable solar-powered generators for the health and safety of military personnel.

For ten years, Mr. Kelly was with the National Association of Chain Drug Stores, primarily as Vice President of Federal Government Affairs. Representing companies that included CVS Health, Walgreens, as well as national grocery stores and regional pharmacy chains, he lobbied Congress and the Executive Branch on the Affordable Care Act, the Medicare Improvement and Patient Protection Act, the Medicare Modernization Act (aka, Part D) and other major legislation. In recognition of his leadership, he was selected to testify during congressional hearings on "Obamacare." He also developed and directed the group's political action and grassroots programs.

Prior to that, Mr. Kelly led the federal and state government affairs operations for the Retail Industry Leaders Association, an alliance of large retail chains including Wal-Mart and Target. He significantly elevated the association's profile, earning the group its first invitations to the White House and to testify before Congress. In addition, he led a national business coalition winning favorable supply chain security provisions in the Safe Ports Act of 2006 and helped defeat state mandated health insurance legislation, testifying on the issue before the House Education and Workforce Committee.

Mr. Kelly was also Senior Federal Lobbyist for the American Dietetic Association, representing registered dietitians and nutritionists, where led the successful campaign to cover medical nutrition therapy in Medicare. Before that, he was Director of Government Relations at the American Chiropractic Association, expanding coverage for chiropractic services in Medicare and military health programs.

Early in his career he worked as a Legislative Intern in the United States Senate and as an Administrative Aide in the U.S. House of Representatives.

For several years, Kelly volunteered as a member of the Board of Directors for the American League of Lobbyists, the Association of Government Relations Professionals, and the Congressional Award Foundation -- a charity created by Congress to recognize leadership and initiative in America's youth. He is currently on the Board of the Government Relations Association.

Kelly earned a Master of Arts, American Government from Johns Hopkins University and a Bachelor of Arts, Political Science from Lynchburg College. He was also awarded the Professional Lobbying Certificate from the American League of Lobbyists. A lifelong Virginian, he lives with his wife and two children in Falls Church, Virginia.

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