

Brian Lopina

Brian launched his career in Washington over 30 years ago. He has helped clients achieve their goals before Congress and Executive Branch agencies in many ways. In particular, he has a long track record of success in utilizing congressional oversight of federal agencies to impact agency decisions. Among other positive outcomes, these campaigns have resulted in the reversal of misguided agency decisions by OSHA, FDA, and U.S. Customs and Border Patrol. Clients have also secured multi-million dollar awards through competitive and non-competitive grants, and through congressional appropriations because of his efforts.



Corporate, foreign sovereign, municipal, university, and non-profit clients have achieved their goals through the strategic plans that Brian has created and implemented. Brian utilizes many strategies and tactics to achieve client success including direct lobbying, coalition building, informal arbitration, grassroots/grasstops development and activation, public relations, and litigation. He has specialized expertise in a number of areas, including impacting agency decision-making through Congress, federal funding, federal marketing, defense, international affairs, education, cybersecurity, nanotechnology, and health care.

Brian has worked for three Members of Congress including service as Chief of Staff and Legislative Director to the Hon. Ernest Istook (R-OK), who later became a House Appropriations subcommittee chairman. He served as a presidential appointee during the Reagan Administration at three agencies. He was responsible for all public building issues within the General Services Administration Office of Congressional Affairs, was Director of Interagency Affairs at the Department of Education, and was a grant manager at the Department of Transportation.

In his career, Brian was also Of Counsel as an attorney/lobbyist for fourteen years at Patton Boggs LLP, consistently ranked as the top public policy law firm in the country, and was Senior Advisor to The Thompson Advisory Group. In addition, Brian was the director of government relations for two of the most prominent grassroots citizen groups in the country. He has built grassroots and grasstops chapters from scratch in five states. The National Journal has called him "one of the best-connected lobbyists around."

Brian received a B.A. in Psychology from the University of Notre Dame and a J.D. from the DePaul University College of Law. He serves on the Board of Visitors of The Engalitcheff Institute at The Fund for American Studies and is a lector at St. Veronica Catholic Church in Chantilly, VA. He and his wife, Maureen, are the proud parents of three adult children.